

TOP-SELLING MASTER-PLANNED COMMUNITIES

MID-YEAR 2017

RCLCO
REAL ESTATE ADVISORS

| RANK | MPC | MSA | LOCATION | SALES | | |
|------|---------------------------|----------------------------------|-------------------------|---------|---------|------|
| | | | | 2017 MY | 2016 MY | %Δ |
| 1 | Irvine Ranch | Los Angeles–Long Beach–Santa Ana | Orange County, CA | 1,088 | 989 | 10% |
| 2 | The Villages ¹ | Ocala | The Villages, FL | 983 | 841 | 17% |
| 3 | Lakewood Ranch | North Port-Sarasota-Bradenton | Sarasota, FL | 622 | 360 | 73% |
| 4 | West Villages | North Port-Sarasota-Bradenton | Sarasota, FL | 526 | - | - |
| 5 | Nocatee | Jacksonville | Ponte Vedra, FL | 516 | 616 | -16% |
| 6 | Eastmark | Phoenix-Mesa-Scottsdale | Mesa, AZ | 502 | 277 | 81% |
| 7 | Summerlin | Las Vegas-Henderson-Paradise | Las Vegas, NV | 470 | 366 | 28% |
| 8 | Great Park Neighborhoods | Los Angeles–Long Beach–Santa Ana | Irvine, CA | 466 | - | - |
| 9 | Inspirada | Las Vegas-Henderson-Paradise | Las Vegas, NV | 391 | 290 | 35% |
| 10 | Stapleton | Denver-Aurora-Lakewood | Denver, CO | 371 | 289 | 28% |
| 11 | Rancho Mission Viejo | Los Angeles–Long Beach–Santa Ana | San Juan Capistrano, CA | 340 | 242 | 40% |
| 12 | Baker Ranch | Los Angeles–Long Beach–Santa Ana | Lake Forest, CA | 318 | 228 | 39% |
| 13 | Cane Bay Plantation | Charleston-North Charleston | Charleston, SC | 315 | 308 | 2% |
| 14 | Paloma Creek | Dallas-Fort Worth-Arlington | Dallas, TX | 302 | 340 | -11% |
| 15 | Leyden Rock | Denver-Aurora-Lakewood | Arvada, CO | 281 | - | - |
| 16 | Riverstone | Houston–The Woodlands–Sugar Land | Fort Bend County, TX | 276 | 231 | 19% |
| 17 | Vistancia | Phoenix-Mesa-Scottsdale | Peoria, AZ | 274 | 209 | 31% |
| 18 | Lake Nona | Orlando-Kissimmee-Sanford | Orlando, FL | 273 | 244 | 12% |
| 19 | Westridge ¹ | Dallas-Fort Worth-Arlington | McKinney, TX | 264 | 318 | -17% |
| 20 | Siena | Austin–Round Rock–San Marcos | Austin, TX | 260 | - | - |
| 21 | Willowsford | Washington-Arlington-Alexandria | Loudoun, VA | 250 | - | - |
| 22 | Daybreak | Salt Lake City | South Jordan, UT | 243 | 222 | 9% |
| 23 | Summerlake | Orlando-Kissimmee-Sanford | Winter Garden, FL | 240 | - | - |
| 24t | Aliana | Houston–The Woodlands–Sugar Land | Fort Bend County, TX | 231 | 243 | -5% |
| 24t | Cadence | Las Vegas-Henderson-Paradise | Henderson, NV | 231 | - | - |
| 26 | Verrado | Phoenix-Mesa-Scottsdale | Buckeye, AZ | 228 | - | - |

| RANK CONT'D | MPC | MSA | LOCATION | SALES | | |
|----------------|--------------------------------|----------------------------------|-------------------|---------|---------|------|
| | | | | 2017 MY | 2016 MY | %Δ |
| 27 | Bridgeland | Houston–The Woodlands–Sugar Land | Cypress, TX | 225 | 150 | 50% |
| 28 | Berewick | Charlotte | Charlotte, NC | 216 | - | - |
| 29 | Estrella | Phoenix-Mesa-Scottsdale | Goodyear, AZ | 214 | - | - |
| 30 | Green Valley Ranch | Denver-Aurora-Lakewood | Denver, CO | 213 | - | - |
| 31 | Cross Creek Ranch | Houston–The Woodlands–Sugar Land | Fulshear, TX | 212 | 200 | 6% |
| 32 | Sienna Plantation | Houston–The Woodlands–Sugar Land | Missouri City, TX | 207 | 199 | 4% |
| 33 | Waterset | Tampa-St. Petersburg-Clearwater | Apollo Beach, FL | 197 | - | - |
| 34 | Phillips Creek Ranch | Dallas-Fort Worth-Arlington | Frisco, TX | 192 | - | - |
| 35 | Tradition | Port St. Lucie | St. Lucie, FL | 191 | - | - |
| 36 | Viera | Melbourne-Palm Bay-Titusville | Viera, FL | 189 | - | - |
| 37t | Bartram Park | Jacksonville | Jacksonville, FL | 183 | - | - |
| 37t | Woodforest | Houston–The Woodlands–Sugar Land | Montgomery, TX | 183 | 194 | -6% |
| 39 | Harvest | Dallas-Fort Worth-Arlington | Argyle, TX | 180 | - | - |
| 40 | Canyon Lakes West ² | Houston–The Woodlands–Sugar Land | Cypress, TX | 177 | 207 | -14% |
| 41 | Harvest Green | Houston–The Woodlands–Sugar Land | Richmond, TX | 175 | 127 | 38% |
| 42 | The Woodlands | Houston–The Woodlands–Sugar Land | The Woodlands, TX | 174 | 120 | 45% |
| 43t | Light Farms | Dallas-Fort Worth-Arlington | Celina, TX | 172 | - | - |
| 43t | Wildwood at Northpointe | Houston–The Woodlands–Sugar Land | Tomball, TX | 172 | 193 | -11% |
| 45t | Briar Chapel | Raleigh | Chapel Hill, NC | 171 | - | - |
| 45t | Tehaleh | Seattle-Tacoma-Bellevue | Bonney Lake, WA | 171 | - | - |
| 47 | New Haven in Ontario Ranch | Riverside-San Bernardino-Ontario | Ontario, CA | 170 | - | - |
| 48 | Ave Maria | Naples-Fort Myers | Naples, FL | 164 | - | - |
| 49t | Viridian | Dallas-Fort Worth-Arlington | Arlington, TX | 158 | - | - |
| 49t | Sundance | Riverside-San Bernardino-Ontario | Beaumont, CA | 158 | - | - |

NOTE: Rankings reflect sales for the first half of 2017 only

¹Estimate based on Year-End 2016 Sales

²Estimate provided by MPC developer

SOURCE: RCLCO

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