

MONTHLY WEBINAR



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TODAY'S PANELISTS





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AGENDA

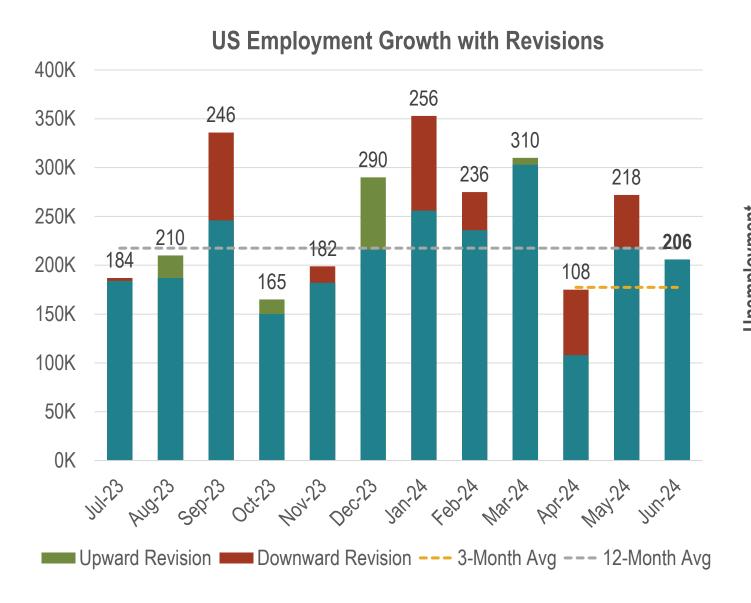
- **▶** July Macroeconomic Update
 - Scot Bommarito
- ► Framework Post COVID to Current
 - Adam Ducker
- **▶** What Property Sectors Might Be Most Opportune
 - Adam Ducker, Ben Maslan & Kelly Mangold
- ► Q&A

MACROECONOMIC UPDATE

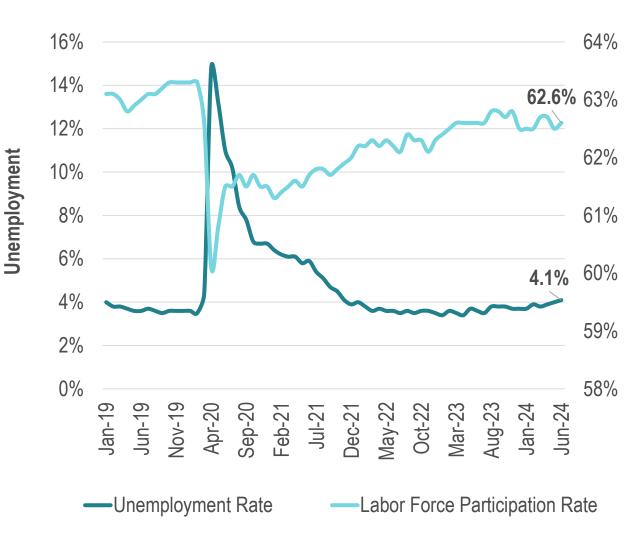


LABOR MARKET CONTINUED TO COOL AS EMPLOYMENT GROWTH SLOWED

Unemployment Rate and Labor Force Participation Rate Both Ticked Up 10 bps



Unemployment and Labor Force Participation



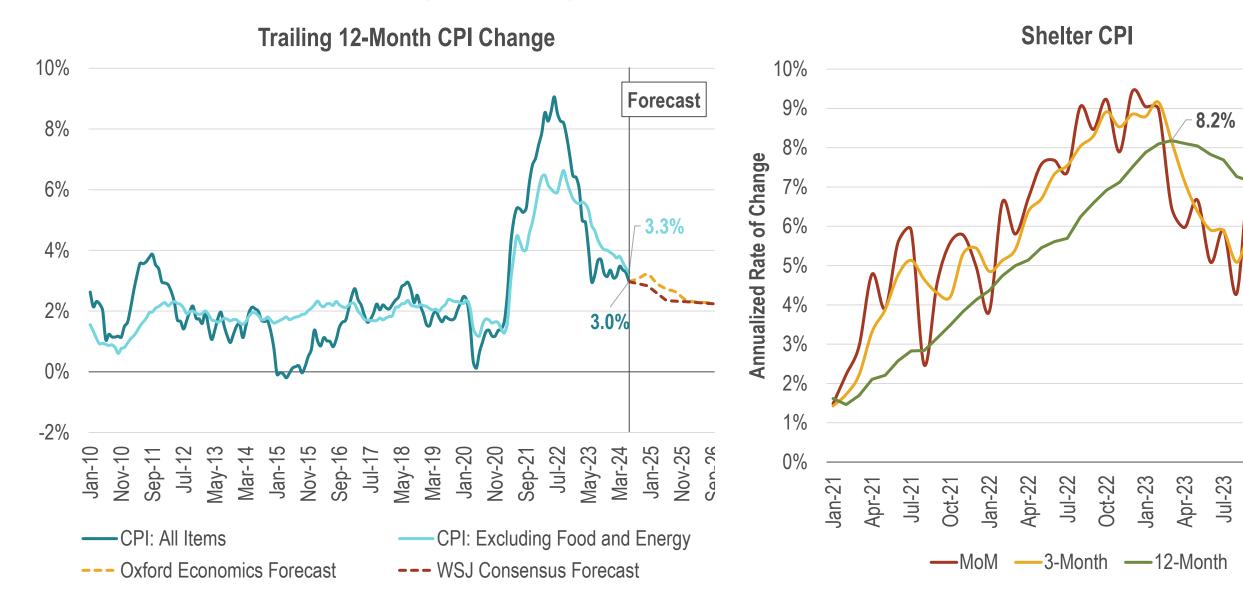


Source: U.S. Bureau of Labor Statistics: Federal Reserve Bank of St. Louis: Oxford Economics

Labor Force Participation

ANNUAL HEADLINE CPI FELL BY 30 BPS TO 3.0%; CORE CPI FELL TO 3.3%

Shelter CPI Decelerated to 2.1% (Annualized) in June, Lowest Rate Since 2021; Further Moderation to Come





Note: Figures represent not seasonally adjusted CPI.

Oct-23

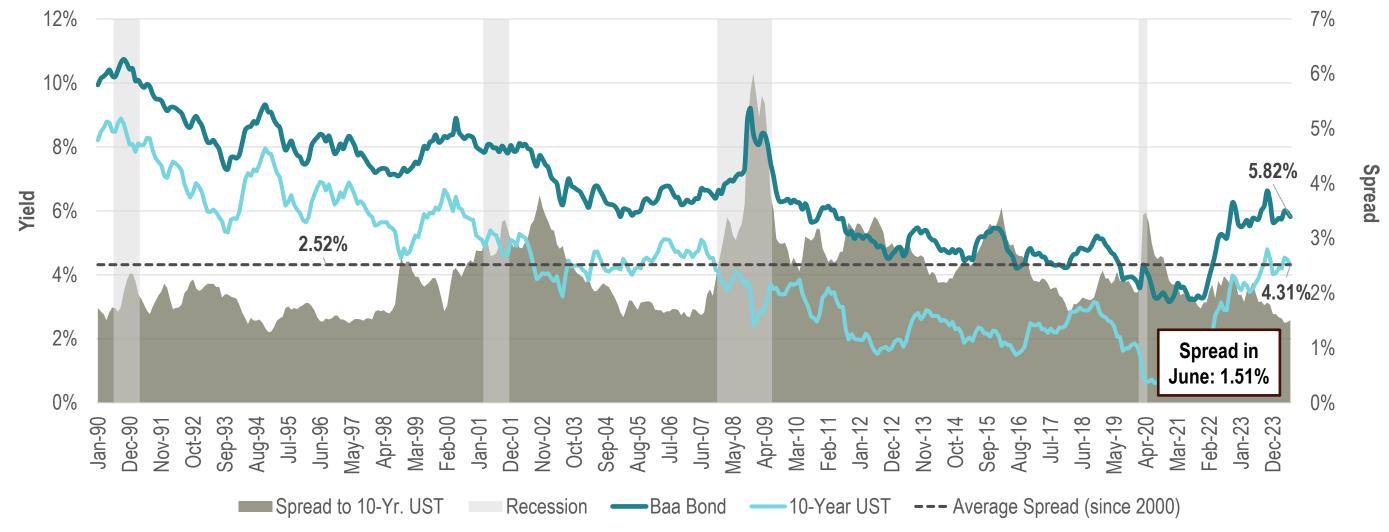
3.9%

2.1%

10-YEAR UST AND BAA CORPORATE BOND YIELDS FELL MODERATELY IN JUNE

Baa Spread to the 10-Year UST, a Potential Recession Indicator, Remained Very Low

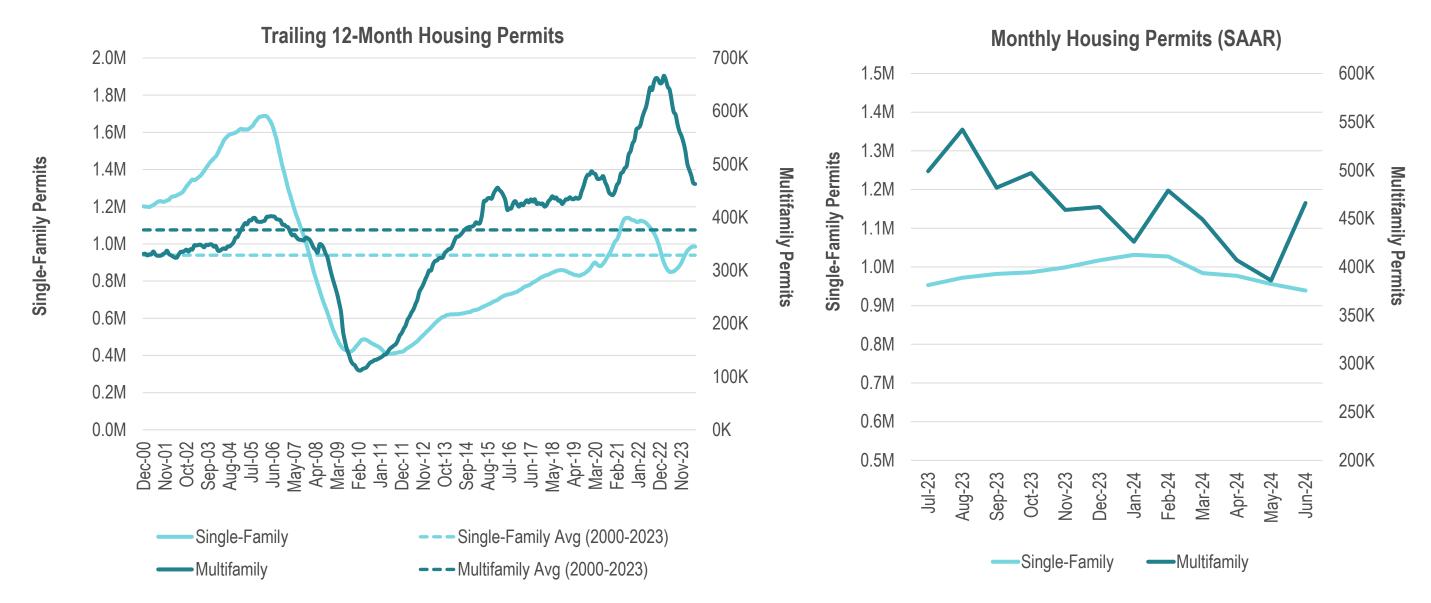






MULTIFAMILY PERMITS TRENDING DOWN AFTER HISTORIC 2022-23

Single-Family Permits Levelling Off with June Levels Falling Equal to Long-term Average

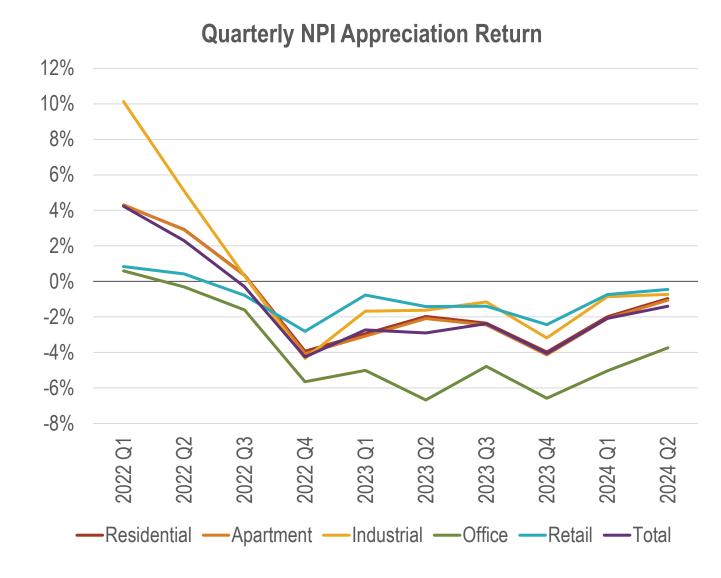


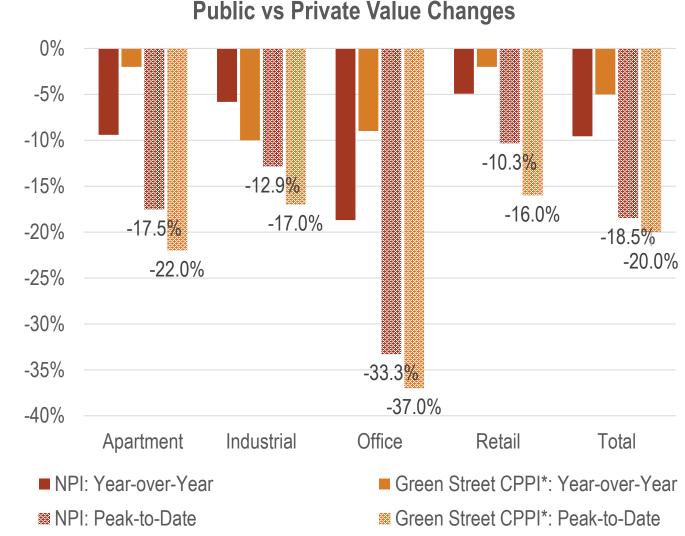


Data are as of June 2024. Note: Housing data release one month in arrears Source: U.S. Census Bureau: Federal Reserve Bank of St. Louis

APPRAISED VALUES HAVE FALLEN FROM THEIR MID-2022 PEAK

Private Peak-to-Date Valuation Write Downs Still Lag REIT-Based Estimates but the Gap is Closing







^{*} Green Street's Commercial Property Price Index is a time series of unleveraged U.S. commercial property values that captures the prices at which commercial real estate transactions are currently being negotiated and contracted. The index is based on Green Street's frequently updated estimates of price appreciation of the property portfolios owned by the REITs in its U.S. coverage universe. Source: NCREIF, Green Street Advisors



FRAMEWORK – POST COVID TO CURRENT



THE POST COVID FRAMEWORK

COVID Halo

Opportunities

Asset classes with strong space fundamentals, but with less capital competition

Herd/Core on Steroids

Asset classes performing well during the pandemic, but with large amounts of capital pursuing opportunities

Low Investor Interest

Contrarian

Asset classes where fundamentals deteriorated during the pandemic, and with less capital competition

Tread Carefully

Asset classes where fundamentals deteriorated during the pandemic, but with large amounts of capital pursuing opportunities

High Investor Interest

COVID Hangover



THE CURRENT FRAMEWORK – MORE FOCUSED ON VALUE

Values Corrected/Over Corrected

Look Past the Headline

Asset classes with relatively strong space fundamentals, value correction may be unwarranted

Core on Sale

Asset classes with strong longterm fundamentals, cheap relative to recent history/replacement cost

Low Investor Interest

Contrarian

Asset classes where prices are so low that despite poor fundamentals select opportunities are compelling **Beware the Cliff**

Fundamentals are difficult to underwrite, and sustained investor interest has undergirded value

High Investor Interest

Values Not Yet Corrected/No Clarity on Bottom

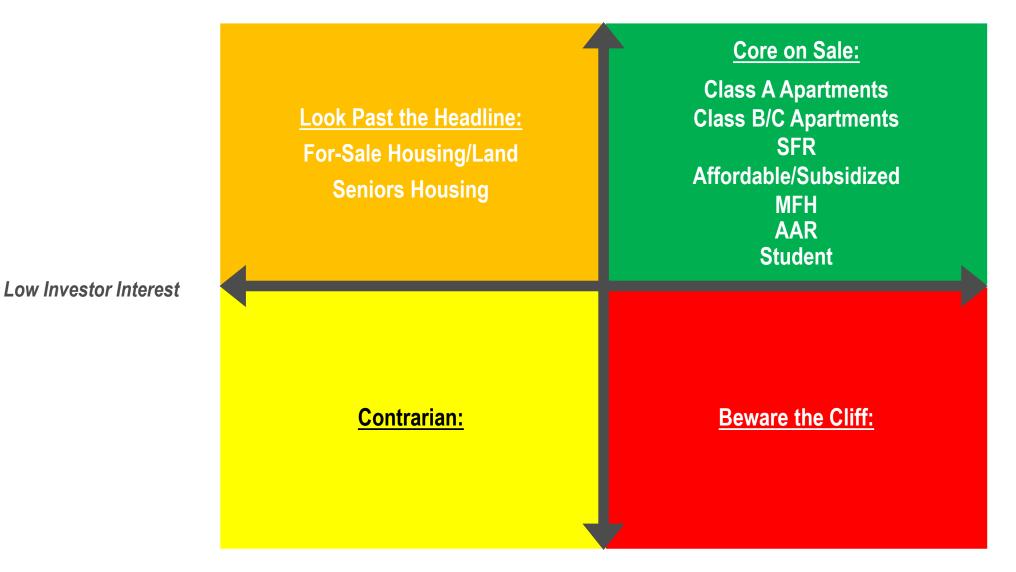


WHAT PROPERTY SECTORS MIGHT BE MOST OPPORTUNE



LIVE

Values Corrected/Over Corrected



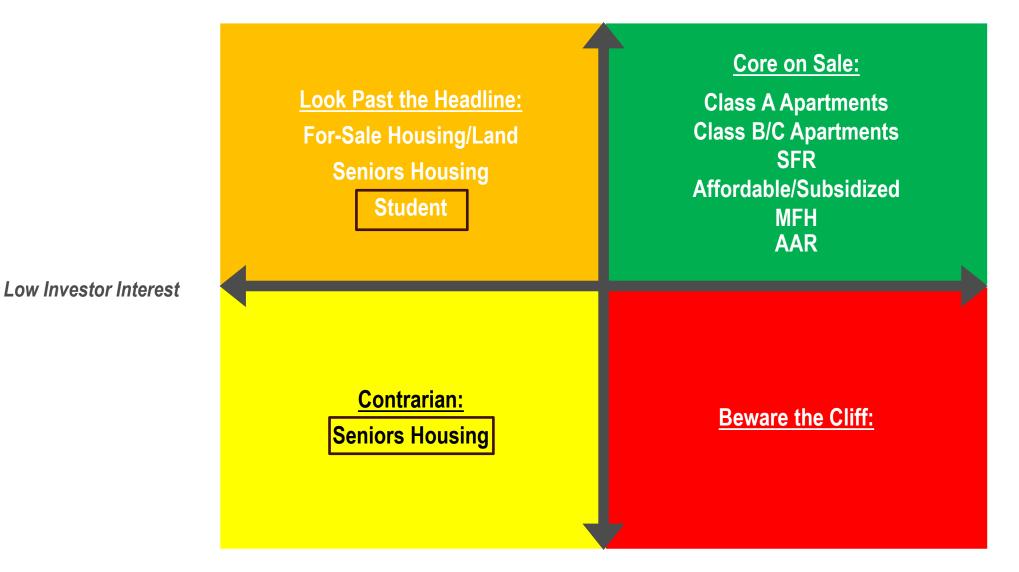
High Investor Interest

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LIVE

Values Corrected/Over Corrected



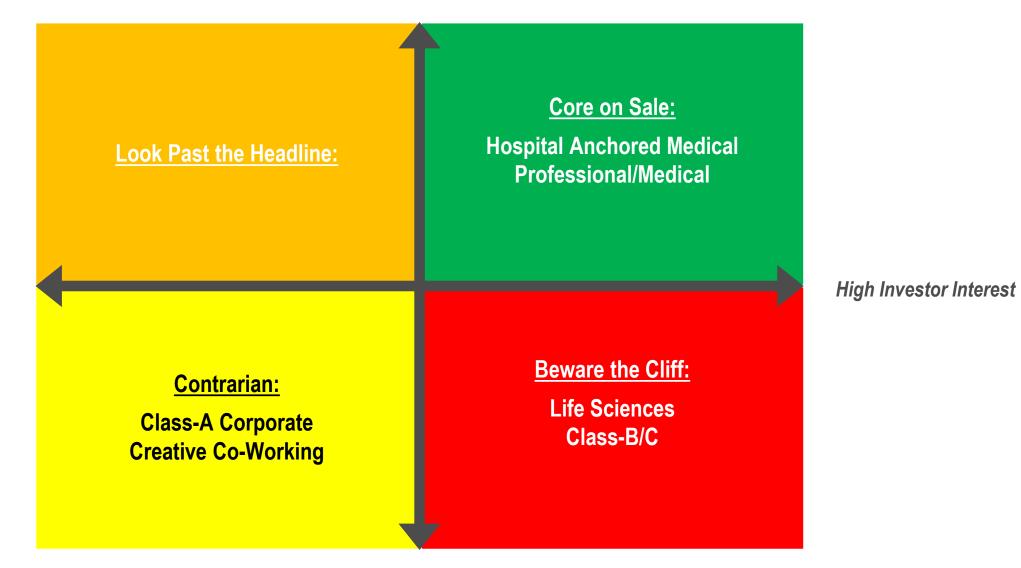
High Investor Interest

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WORK

Values Corrected/Over Corrected



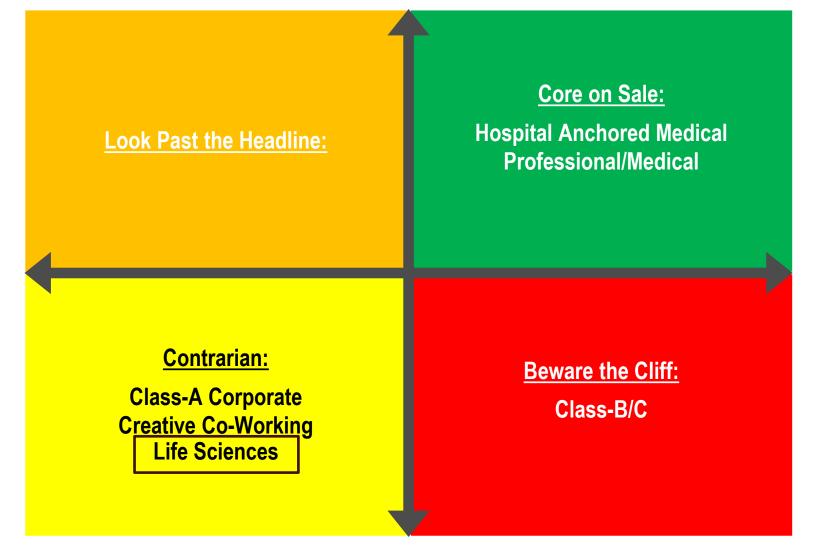
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Low Investor Interest

WORK

Values Corrected/Over Corrected



High Investor Interest

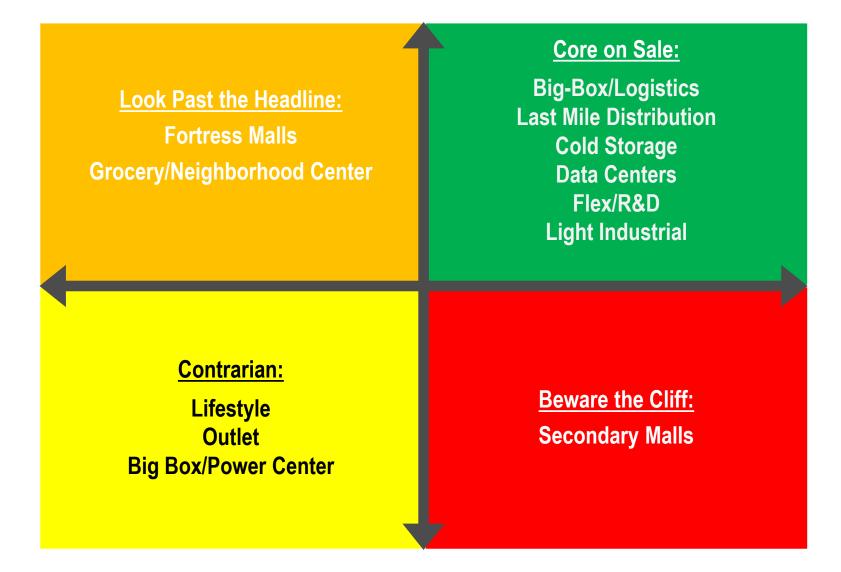
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Low Investor Interest

SHOP

Values Corrected/Over Corrected



High Investor Interest

Values Not Yet Corrected/No Clarity on Bottom



Low Investor Interest

SHOP

Values Corrected/Over Corrected



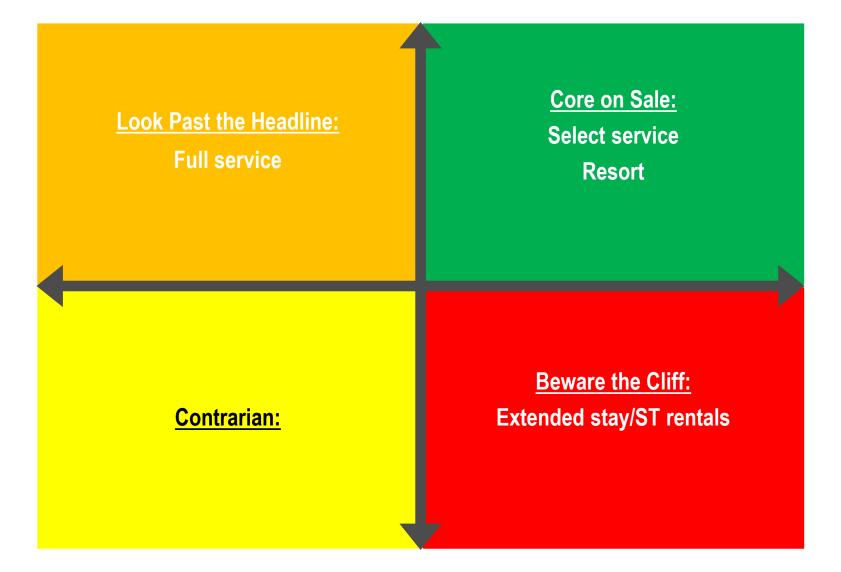
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HOSPITALITY

Low Investor Interest

Values Corrected/Over Corrected



High Investor Interest

Values Not Yet Corrected/No Clarity on Bottom



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The charts depicted within this presentation are for illustrative purposes only and are not indicative of future performance.



THANK YOU! – QUESTIONS?





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