



RCLCO | **2022 SALES**
REAL ESTATE CONSULTING

TOP 50 MASTER-PLANNED COMMUNITIES

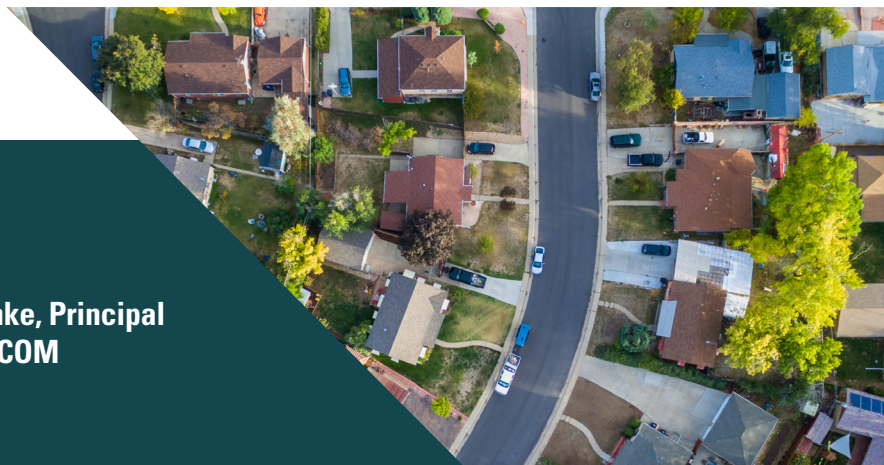
RANK	MPC	CITY, STATE	DEVELOPER	SALES		
				2022	2021	%Δ
1	The Villages	The Villages, Florida	The Villages	3,923	4,004	-2%
2	Lakewood Ranch	Sarasota, Florida	Schroeder-Manatee Ranch, Inc.	1,846	2,574	-28%
3	Silverleaf	St. Augustine, Florida	Hutson Companies	1,034	929	11%
4	Cane Bay Plantation	Charleston, South Carolina	Gramling Brothers	959	1,147	-16%
5	Babcock Ranch	Punta Gorda, Florida	Kitson and Partners	934	714	31%
6	Mission Ridge	El Paso, Texas	Hunt Communities	805	811	-1%
7t	Silverado	Aubrey, Texas	D.R. Horton	795	411	93%
7t	Sunterra	Katy, Texas	Land Tejas/Starwood Land	795		
9	Summerlin	Las Vegas, Nevada	Howard Hughes Corporation	782	1,619	-52%
10t	Viera	Melbourne, Florida	The Viera Company	722	732	-1%
10t	Wellen Park (formerly West Villages)	Venice, Florida	Wellen Park LLLP	722	951	-24%
12	Epperson	Wesley Chapel, Florida	Metro Development Group	719	690	4%
13	Marvida	Cypress, Texas	Land Tejas/Starwood Land	635		
14	Ontario Ranch*	Ontario, California	Multiple Developers*	626	1,070	-41%
15	Latitude Margaritaville - Watersound	Panama City Beach, Florida	Minto Communities	605	430	41%
16	Latitude Margaritaville - Daytona Beach	Daytona Beach, Florida	Minto Communities	600	707	-15%
17	Valencia	Valencia, California	FivePoint Communities	594	347	71%
18	Ave Maria	Ave Maria, Florida	Barron Collier Companies	586	646	-9%
19	Cadence	Henderson, Nevada	The LandWell Company	571	864	-34%
20	Bridgeland	Cypress, Texas	Howard Hughes Corporation	567	713	-20%
21	Westlake	West Palm Beach, Florida	Minto Communities	551	608	-9%
22	Inspirada	Las Vegas, Nevada	Inspirada Builders LLC	517	761	-32%
23	Tavola	New Caney, Texas	Friendswood Development Co.	508	435	17%
24t	Latitude Margaritaville - Hilton Head	Hardeeville, South Carolina	Minto Communities	480	572	-16%

*Denotes Estimated Sales Figure based on Preliminary Reporting by Individual Community Representatives

RANK	MPC	CITY, STATE	DEVELOPER	SALES		
				2022	2021	%Δ
24t	Valley Ranch	San Antonio, Texas	D.R. Horton	480	498	-4%
26	Nexton	Charleston, South Carolina	Brookfield Properties	467	576	-19%
27	River Islands	Stockton, California	River Islands Development	463	545	-15%
28	Wildcat Ranch	Crandall, Texas	Sessions Development and PMB Capital	462	316	46%
29	Lakes at Rancho El Dorado	Maricopa, Arizona	Harvard Investments	457	373	23%
30	Riverland	Port St. Lucie, Florida	GL Homes	455	730	-38%
31	Union Park	Little Elm, Texas	Hillwood Communities	453	460	-2%
32	Santa Rita Ranch	Liberty Hill, Texas	Platform Ventures	450	515	-13%
33	Tamarron	Katy, Texas	D.R. Horton	435	707	-38%
34	Tradition	St. Lucie, Florida	Mattamy Homes	434	613	-29%
35	Skye Canyon	Las Vegas, Nevada	Century Communities	413	655	-37%
36	Becker Crossing	Hockley, Texas	Friendswood Development Co.	410	154	166%
37	Lake Nona	Orlando, Florida	Tavistock Development Co.	403	685	-41%
38	Daybreak	South Jordan, Utah	Larry H. Miller Real Estate	401	633	-37%
39	Meridiana	Rosharon, Texas	Rise Communities	400	467	-14%
40	Cross Creek Ranch	Fulshear, Texas	Johnson Development Corp.	396	456	-13%
41	Nocatee	Ponte Vedra, Florida	PARC Group	386	738	-48%
42	Woodforest	Montgomery, Texas	Johnson Development Corp.	382	467	-18%
43	On Top of the World	Ocala, Florida	Colen Built Development	377	832	-55%
44	Mirada	San Antonio, Florida	Metro Development Group	371	391	-5%
45	Caldwell Ranch	Rosharon, Texas	D.R. Horton	366		
46	Eastmark	Mesa, Arizona	DMB Associates & Brookfield	363	643	-44%
47	Elyson	Katy, Texas	Brookfield Properties	362	456	-21%
48	Southshore Bay	Wimauma, Florida	Metro Development Group	353	274	29%
49t	Sienna	Missouri City, Texas	Johnson Dev. / Toll Brothers	351	646	-46%
49t	Sierra Vista/Sterling Lakes	Arcola, Texas	Land Tejas/Starwood Land	351	579	-39%
2022 Top-50 Total				31,517		
2021 Top-50 Total				39,228		-20%

Source: RCLCO | Last Updated 1/16/2023

*Denotes Estimated Sales Figure based on Preliminary Reporting by Individual Community Representatives



Contact us today for more information! | Karl Pischke, Principal
P: (407) 602-7217 | E: KPISCHKE@RCLCO.COM