

TOP-SELLING RCLCO

MASTER-PLANNED COMMUNITIES MID-YEAR 2020

REAL ESTATE ADVISORS



RANK	MPC	MSA (CITY, STATE)	DEVELOPER	YTD SALES		
				MY 2020	MY 2019	%Δ
1	The Villages*	The Villages (The Villages, Florida)	The Villages	1,000	1,000	0%
2	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, Florida)	Schroeder-Manatee Ranch, Inc.	838	824	2%
3	Wellen Park ¹	North Port-Sarasota-Bradenton (Venice, Florida)	West Villages	683	679	1%
4	Summerlin	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Howard Hughes Corporation	642	675	-5%
5	Daybreak	Salt Lake City (South Jordan, Utah)	Daybreak Communities	507	362	40%
6	North Pointe Valley Vista	Las Vegas-Henderson-Paradise (North Las Vegas, Nevada)	D.R. Horton	475		
7	Cane Bay Plantation	Charleston-North Charleston (Charleston, South Carolina)	Gramling Brothers	472	326	45%
8	Nocatee	Jacksonville (Ponte Vedra, Florida)	PARC Group	439	535	-18%
9	Eastmark	Phoenix-Mesa-Scottsdale (Mesa, Arizona)	DMB Associates & Brookfield	436	469	-7%
10	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, Texas)	Howard Hughes Corporation	425	351	21%
11	Tartesso	Phoenix-Mesa-Scottsdale (Buckeye, Arizona)	D.R. Horton	420	269	56%
12	Balmoral	Houston-The Woodlands-Sugar Land (Houston, Texas)	Land Tejas	409	168	143%
13	Viera	Palm Bay-Melbourne-Titusville (Melbourne, Florida)	The Viera Company	357	254	41%
14	Cadence	Las Vegas-Henderson-Paradise (Henderson, Nevada)	The LandWell Company	356	321	11%
15	Ontario Ranch	Riverside-San Bernardino-Ontario (Ontario, California)	Multiple Developers*	339	474	-28%
16t	Sunfield	Austin-Round Rock (Buda, Texas)	Scarborough Lane	327	245	33%
16t	Tamarron	Houston-The Woodlands-Sugar Land (Katy, Texas)	D.R. Horton	327	164	99%
16t	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, Arizona)	DMB Associates	327	319	3%
19	Estrella	Phoenix-Mesa-Scottsdale (Goodyear, Arizona)	Newland Communities	322	242	33%
20	River Islands	Stockton-Lodi (Stockton, California)	River Islands Development	320	216	48%
21	Lake Nona	Orlando-Kissimmee-Sanford (Orlando, Florida)	Tavistock Development Co.	317	217	46%
22	Tradition	Port St. Lucie (St. Lucie, Florida)	Mattamy Homes	313	193	62%
23	Sienna	Houston-The Woodlands-Sugar Land (Missouri City, Texas)	Johnson Dev. / Toll Brothers	298	281	6%
24	Easton Park	Austin-Round Rock (Austin, Texas)	Brookfield Residential	296	145	104%
25t	Inspirada	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Inspirada Builders LLC	280	344	-19%
25t	Latitude Margaritaville	Deltona-Daytona Beach-Ormond Beach (Daytona Beach, Florida)	Minto Communities	280	186	51%
27	Skye Canyon	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Olympia Communities	275	260	6%
28	Pecan Square	Dallas-Fort Worth-Arlington (Northlake, Texas)	Hillwood Communities	263		

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29	Sierra Vista/Sterling Lakes	Houston-The Woodlands-Sugar Land (Arcola, Texas)	Land Tejas	261	156	67%
30	Union Park	Dallas-Fort Worth-Arlington (Addison, Texas)	Hillwood Communities	250	152	64%
31	Santa Rita Ranch	Austin-Round Rock (Liberty Hill, Texas)	Mariner Real Estate Dev.	249	192	30%
32	WoodCreek**	Dallas-Fort Worth-Arlington (Fate, Texas)	SouthStar Communities	247		
33	Brambleton	Washington-Arlington-Alexandria (Brambleton, Virginia)	Brambleton Group, LLC	245	254	-4%
34t	Great Park Neighborhoods	Los Angeles-Long Beach-Anaheim (Irvine, California)	Five Point Communities	242	271	-11%
34t	Silverado	Dallas-Fort Worth-Arlington (Aubrey, Texas)	DR Horton	242		
36	Valley Ranch	San Antonio-New Braunfels (San Antonio, Texas)	DR Horton	241	175	38%
37t	Harmony	Houston-The Woodlands-Sugar Land (Spring, Texas)	Land Tejas / Johnson Dev.	235	289	-19%
37t	Nexton	Charleston-North Charleston (Charleston, South Carolina)	Newland Communities	235	167	41%
39t	Babcock Ranch	Punta Gorda (Punta Gorda, Florida)	Kitson and Partners	230		
39t	Cross Creek Ranch	Houston-The Woodlands-Sugar Land (Fulshear, Texas)	Johnson Development Corp.	230	262	-12%
41	Viridian	Dallas-Fort Worth-Arlington (Arlington, Texas)	Johnson Development Corp.	229	167	37%
42	Elyson	Houston-The Woodlands-Sugar Land (Katy, Texas)	Newland Communities	227	177	28%
43	Harvest Green	Houston-The Woodlands-Sugar Land (Richmond, Texas)	Johnson Development Corp.	225	187	20%
44	Starkey Ranch	Tampa-St. Petersburg-Clearwater (Land O Lakes, Florida)	Wheelock Communities	220	206	7%
45	Lago Mar	Houston-The Woodlands-Sugar Land (Texas City, Texas)	Land Tejas	216	153	41%
46	Otay Ranch²	San Diego-Carlsbad (San Diego, CA, California)	Baldwin & Sons	202	89	127%
47	Bexley	Tampa-St. Petersburg-Clearwater (Land O Lakes, Florida)	Newland Communities	199	227	-12%
48	Trinity Falls	Dallas-Fort Worth-Arlington (McKinney, Texas)	Johnson Development Corp.	191	116	65%
49	Spencer's Crossing	Riverside-San Bernardino-Ontario (Murrieta, California)	Brookfield Residential	190	157	21%
50	Flowers Plantation	Raleigh (Clayton, North Carolina)	Rebecca Flowers	186	216	-14%

Source: RCLCO | Last Updated 7/8/2020

*The Villages does not provide Mid-Year Figures; Sales are estimated based on prior performance

**Preliminary sales estimate based on data provided by community representatives in mid-June. Sales figures will be updated when available.

¹ Formerly West Villages

² Includes Montecito Village, Lomas Verde, Winding Walk



Contact us today for more information! | Gregg Logan, Managing Director | P: (407) 515-4999 | E: GLOGAN@RCLCO.COM