

TOP-SELLING

MASTER-PLANNED COMMUNITIES MID-YEAR 2019

RCLCO

REAL ESTATE ADVISORS



RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2019 MY	2018 MY	%Δ
1	The Villages*	The Villages (The Villages, FL)	The Villages	1,000	1,115	-10%
2	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, FL)	Schroeder-Manatee Ranch, Inc.	824	826	0%
3	West Villages	North Port-Sarasota-Bradenton (Venice, FL)	West Villages	679	648	5%
4	Summerlin	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Howard Hughes Corporation	675	772	-13%
5	Nocatee	Jacksonville (Ponte Vedra, FL)	PARC Group	535	507	6%
6	Irvine Ranch*	Los Angeles-Long Beach-Anaheim (Orange County, CA)	The Irvine Company	500	661	-24%
7	Ontario Ranch	Riverside-San Bernardino-Ontario (Ontario, CA)	Multiple Developers ¹	474	-	-
8	Eastmark	Phoenix-Mesa-Scottsdale (Mesa, AZ)	DMB Associates & Brookfield	469	541	-13%
9	Sonterra	Austin-Round Rock (Jarrell, TX)	Sonwest	455	-	-
10	Daybreak	Salt Lake City (South Jordan, UT)	Daybreak Communities	362	340	6%
11	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, TX)	Howard Hughes Corporation	351	260	35%
12	Inspirada	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Inspirada Builders LLC	344	475	-28%
13	Cane Bay Plantation	Charleston-North Charleston (Charleston, SC)	Gramling Brothers	326	281	16%
14	Cadence	Las Vegas-Henderson-Paradise (Henderson, NV)	The LandWell Company	321	334	-4%
14	Stapleton	Denver-Aurora-Lakewood (Denver, CO)	Brookfield Properties	321	407	-21%
16	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	DMB Associates	319	331	-4%
17	Harmony	Houston-The Woodlands-Sugar Land (Spring, TX)	Land Tejas / Johnson Dev.	289	234	24%
18	Sienna	Houston-The Woodlands-Sugar Land (Missouri City, TX)	Johnson Dev. / Toll Brothers	281	292	-4%
19	Great Park Neighborhoods**	Los Angeles-Long Beach-Anaheim (Irvine, CA)	Five Point Communities	271	260	4%
20	Tartesso	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	D.R. Horton	269	229	17%
21	Cross Creek Ranch	Houston-The Woodlands-Sugar Land (Fulshear, TX)	Johnson Development Corp.	262	246	7%
22	Skye Canyon**	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Olympia Communities	260	284	-8%
23	Rancho Mission Viejo	Los Angeles-Long Beach-Anaheim (San Juan Capistrano, CA)	Rancho Mission Viejo	256	374	-32%
24	Brambleton	Washington-Arlington-Alexandria (Brambleton, VA)	Brambleton Group, LLC	254	209	22%
24	Viera	Palm Bay-Melbourne-Titusville (Melbourne, FL)	The Viera Company	254	292	-13%

RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2019 MY	2018 MY	%Δ
26	Sunfield	Austin-Round Rock (Buda, TX)	Scarborough Lane	245	174	41%
27	Estrella	Phoenix-Mesa-Scottsdale (Goodyear, AZ)	Newland Communities	242	274	-12%
28	Vistancia	Phoenix-Mesa-Scottsdale (Peoria, AZ)	Land Resources	239	274	-13%
29	The Meadows**	Phoenix-Mesa-Scottsdale (Phoenix, AZ)	Communities Southwest	235	-	-
30	Bartram Park	Jacksonville (Jacksonville, FL)	Eastland Development Group	232	234	-1%
31	Bexley	Tampa-St. Petersburg-Clearwater (Land O Lakes, FL)	Newland Communities	227	155	46%
32	Towne Lake	Houston-The Woodlands-Sugar Land (Cypress, TX)	Caldwell Communities	223	178	25%
33	Escaya	San Diego-Carlsbad (Chula Vista, CA)	Homefed Corporation	221	150	47%
34	Aliana	Houston-The Woodlands-Sugar Land (Fort Bend County, TX)	AIRIA Development Company	220	236	-7%
35	Mountain House	San Francisco-Oakland-Hayward (Stockton, CA)	Mountain House Developers	219	233	-6%
36	Lake Nona	Orlando-Kissimmee-Sanford (Orlando, FL)	Tavistock Development Co.	217	266	-18%
37	Flowers Plantation	Raleigh-Durham-Chapel Hill (Clayton, NC)	Rebecca Flowers	216	-	-
37	River Islands	Stockton-Lodi (Stockton, CA)	River Islands Development	216	-	-
39	Meridian	Phoenix-Mesa-Scottsdale (Queen Creek, AZ)	William Lyon Homes	206	-	-
39	Starkey Ranch	Tampa-St. Petersburg-Clearwater (Land O Lakes, FL)	Wheelock Communities	206	173	19%
39	Woodforest	Houston-The Woodlands-Sugar Land (Montgomery, TX)	Johnson Development Corp.	206	209	-1%
42	Harvest	Dallas-Fort Worth-Arlington (Argyle, TX)	Hillwood Communities	205	236	-13%
43	Kindred**	Orlando-Kissimmee-Sanford (Kissimmee, FL)	DR Horton	200	-	-
44	Sundance	Riverside-San Bernardino-Ontario (Beaumont, CA)	Pardee Homes	198	198	-
45	Willowsford	Washington-Arlington-Alexandria (Ashburn, VA)	Willowsford Management, LLC	195	216	-10%
46	Tradition**	Port St. Lucie (St. Lucie, FL)	Mattamy Homes	193	157	23%
47	Millbridge	Charlotte-Concord-Gastonia (Waxhaw, NC)	Landeavor	192	-	-
47	Santa Rita Ranch	Austin-Round Rock (Liberty Hill, TX)	Mariner Real Estate Dev.	192	132	45%
49	Tehaleh	Seattle-Tacoma-Bellevue (Bonney Lake, WA)	Newland Communities	189	247	-23%
50	Harvest Green	Houston-The Woodlands-Sugar Land (Richmond, TX)	Johnson Development Corp.	187	171	9%

Last Updated 7/18/2019 1:30PM

*The Villages and Irvine Ranch do not participate in reporting Mid-Year figures. 2019 Sales are based on historical performance trends.

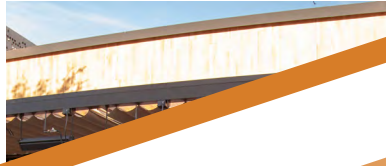
**Denotes an estimated 6-month sales figure based on preliminary sales information provided by community representatives in June 2019.

Final sales figures are still being compiled and will be updated accordingly.

¹ Ontario Ranch developers include Brookfield Residential, Lewis, Lennar, DR Horton, Tripoint, and KB Homes

Source: RCLCO





MPC UNIVERSITY

NOV 4-5, 2019 • SCOTTSDALE, AZ

RCLCO's Master-Planned Community Leadership Summit

After reading the latest rankings of the Top-Selling MPCs, sign up for **MPC UNIVERSITY** to learn more about the secrets to MPC success at our 8th national summit!

MPC University unites the best minds in real estate for two days of behind-the-scenes tours, networking, and educational sessions.

LEARN MORE AT RCLCO.COM/MPC-UNIVERSITY

Register by August 2 to save \$200 with our Early-Bird rate!

